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THE WORLD BANK

Washington, D.C.

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The World Bank

1818 H Street NW

Washington DC 20433

Telephone: 202-473-1000

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CANADA

ESMAP DONORS _ CANAD (CIDA)

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R1992-178 Other #: 1

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ESMAP Donors - Canada - Canadian International Development Agency [CIDA] -
Correspondence

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Div. Dour File
IENES

54065

OGD 04/4

Fax: World Bank
477-6391

UNCLASSIFIED

FM CIDA HULL BCL0680 03DEC87

TO TT INTBAFRAD/ZIA ALIM, ENERGY DEPT DE WDC

---YOURLET 02 NOVEMBER

REGRET DELAY IN REPLYING TO REFLET. AM APPROACHING MY COLLEAGUES
RE THEIR POSSIBLE INTEREST IN ESMAP PROJECTS YOU HAVE PROPOSED.
WILL RECOMMEND THAT OFFICERS AT CIDA CONCERNED WITH PARTICULAR
COUNTRIES CONTACT INDIVIDUALS NAMED IN YOUR LETTER. WILL UNDERLINE
ESMAP READINESS TO PROCEED IN HAITI AND GUINEE. WILL ENCOURAGE
DIALOGUE BETWEEN CIDA COUNTRY PROGRAMS GROUPS AND YOUR HOUSEHOLD
AND RENEWABLE ENERGY GROUP.

REGARDS, MCGILL, CIDA HULL

UUU/272 031733Z BCL0680

FACSIMILE MESSAGE
Please forward copy to the appropriate
Information Center as necessary

TOR/TOD
COMMUNICATIONS
4 Dec 87 19 37z
CANADIAN EMBASSY
WASHINGTON

1987 DEC -4 PM 2:53
CABLE SECTION

The World Bank

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT
INTERNATIONAL DEVELOPMENT ASSOCIATION

1818 H Street, N.W.
Washington, D.C. 20433
U.S.A.

(202) 477-1234
Cable Address: INTBAFRAD
Cable Address: INDEVAS

Canada Donor files (Div & mine)

gm
n/y

November 25, 1987

Ms. Pascale Turcotte
Desk Officer Jamaica
Canadian International Development Agency
200 Promenade du Portage
Hull, Quebec
CANADA K1A 0G4

Dear Ms. Turcotte:

JAMAICA - CIDA Funded Energy Efficiency Project

Further to your discussion on November 23, 1987 with the Bank's Mr. Gary Gaskin on the matter of CIDA's contribution to the Energy Efficiency Project in Jamaica, I confirm that the Bank has disbursed the first tranche forwarded by CIDA.


The first tranche of US\$85,915 was received in early 1987 and up to the present the Bank has disbursed US\$94,935, thus to ensure a smooth continuation of the project, the balance of US\$166,040 is required as soon as possible.

Sincerely yours,



Zia Kalim
Donor Relations Manager
Industry and Energy Department

cc: Messrs. Saunders, McKechnie, Gaskin
Ms. O'Leary
Div. Donor File
Chron. Files

 GGaskin:pw



Agence canadienne de
développement international

200, promenade du Portage
Hull (Québec)
CANADA
K1A 0G4

Canadian International
Development Agency

200 Promenade du Portage
Hull, Quebec
CANADA
K1A 0G4

*Please copy to Mr. Stokich
ready. 11/30*
gmr 12/7

Votre référence Your file

400/11381

Notre référence Our file

October 21, 1987

Mr. Zia Kalim
Manager, Donor Relations
Industry and Energy Department
The World Bank
1818 H Street N.W.
Washington, D.C. 20433
U.S.A.

Dear Mr. Kalim:

Re: Ghana Industrial Energy Rationalization -
Proposed ESMAP Activity

Please excuse this delay in replying to your letter of July 14 to Mr. McGill of this Agency.

We have now completed our review of the draft green cover report on the above subject and are generally satisfied with its contents. Accordingly, I wish to confirm CIDA financial support (up to a maximum Cdn \$413,000) for the suggested programme for industrial energy rationalization, which is described in section III of the draft report. We look forward to receiving the final report following your discussions with the Government of Ghana.

In the meantime, I have requested the issue of a cheque in Canadian funds, the equivalent of US \$65,000, to cover initial expenses through December 1987. In order to effect further payments, however, we will require more detailed descriptions of actual and projected disbursements, along the lines of the Quarterly Disbursement Table (copy attached) utilized by your organization in requesting payments under the Sawmill Residues Utilization Study.

We would also ask that you consider the following points - previously discussed with Bank officials - in implementing the proposed programme:

1. We would encourage, where possible, the use of Canadian experts and will provide a selection of names for your consideration;

.../2

Canada

2. We would appreciate your ensuring that the work previously done by CIDA and the VRA on electric power conservation is not lost and that some of the VRA staff members involved in that effort are assigned to your project;
3. We see the need for a project evaluation process within the project and would request CIDA representation on the evaluation team. ||

Finally, I wish to inform you of my imminent departure from the Ghana Desk to take up new duties within CIDA. The name of my replacement will be communicated to you in due course. In the interim, I would suggest that you address any correspondence to Mr. Brian Ross, Country Program Director for Ghana.

Yours sincerely,



Roger Blake
Project Officer
Ghana/Nigeria/Regional Program
Anglophone Africa Branch

Attach.

cc. H. McGill - CIDA
G. McAuley - CIDA
T. Cox - UNDP New York
J.U. Richter - IBRD

Ghana: ESMAP Wood Industries Residue Utilization Study

Quarterly Disbursement Table
(US Dollars)

	Type of Mission	Time of Mission	Staff Weeks	Fee/ Salary	Subsistence	Travel	Total
<u>May 1986- March 1987</u>							
<u>(Actual)</u>							
Consultant	S/M	Jun/Oct.	44	79,300	--	--	79,300
ESMAP Staff	R/M	Jun/Oct.	36	32,420	8,239	16,045	56,704
Support Staff	--	--	10	<u>3,500</u>	--	--	<u>3,500</u>
Total				115,220	8,239	16,045	139,504
<u>April-June 1987</u>							
<u>(Projected)</u>							
Consultant	--	--	--	--	--	--	--
ESMAP Staff	GD	Jun.	1	1,000	700	2,000	3,700
Support Staff	--	--	--	--	--	--	--
Total				1,000	700	2,000	3,700
Total estimated project Cost							143,204
CIDA Funding received to date							86,912
Balance Requested							<u>56,292</u>

Type of Mission: S - Survey Work;
R - Reconnaissance;
M - Main;
GD - Government Discussions

The World Bank

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT
INTERNATIONAL DEVELOPMENT ASSOCIATION

1818 H Street, N W
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November 25, 1987

Ms. Pascale Turcotte
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200 Promenade du Portage
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Sincerely yours,



Zia Kalim
Donor Relations Manager
Industry and Energy Department

cc: Messrs. Saunders, McKechnie, Gaskin
Ms. O'Leary
✓ Div. Donor File
Chron. Files

 GGaskin:pwv



Agence canadienne de
développement international

Canadian International
Development Agency

200, promenade du Portage
Hull (Québec)
CANADA
K1A 0G4

200 Promenade du Portage
Hull, Quebec
CANADA
K1A 0G4

(D70)
✓cc: IENEE
Dis. Staff 10/15.

BY COURIER

Votre référence Your file

Notre référence Our file

September 30, 1987

Mr. Zia Kalim
Manager, Donor Relations
ESMAP Program
Energy Department
World Bank
1818 H Street N.W.
Washington, D.C.

Dear Zia:

Here is a copy of the terms of reference for the Donor Evaluation of the UNDP/IBRD ESMAP Program. My apologies for the delay in transmitting it to you; I hope it will reach you in time to permit study and analysis prior to our meeting in Washington next week.

Gilles Bouchard and I plan to fly down from Ottawa the morning of October 7 with an ETA at Washington National of 8:35 a.m. If we allow an hour slippage to be safe, we could start our meetings at the Bank's offices at 10:00 a.m., and go at it all day in the company of Mr. Hamburger and any other participants from the Netherlands. I hope to have discussions with the Zimbabwe country programs staff noon and early afternoon of October 8 and depart for National Airport in time to catch a 3:45 p.m. flight. Gilles Bouchard has not firmed up his return plans as yet.

I look forward to seeing you next week.

Yours sincerely,

Hunter McGill
Country Program Manager
Zimbabwe Program
Anglophone Africa Branch

HMcG:mma

Attachment

c.c. G. Bouchard, RFP

Canada

21.08.87

TERMS OF REFERENCE FOR AN EVALUATION OF THE UNDP/WORLD BANK
ENERGY SECTOR MANAGEMENT ASSISTANCE PROGRAMME

1.0 OBJECTIVE

The objective is to undertake for the donors a formal evaluation of the joint UNDP/World Bank Energy Sector Management Assistance Programme (ESMAP).

2.0 BACKGROUND TO THE ENERGY PROGRAMMES

There are two joint UNDP/World Bank energy programmes: the Energy Assessment Programme and Energy Sector Management Assistance Programme (ESMAP).

The Assessment Programme was introduced in 1980 following the second oil shock to assist many of the developing countries that were facing higher energy costs and increased debt service requirements. The Energy Assessments were designed to offer energy policy makers a sharp focus on the key policy and investment decisions required for the sector, and a systematic and well argued ranking of priorities for action. The Assessment Programme is now well advanced with final reports being issued for over 60 countries. (See Annex A.)

The initial concept of ESMAP was to assist governments in implementing the key recommendations of the Assessment Programme reports. However, it has since been expanded to provide assistance in countries that were not included in the Assessment Programme. ESMAP was designed to help developing countries define proposals for priority investments in the energy sector. Its reports were to supply these governments, as well as aid donors and other potential investors, with the information needed to evaluate the costs and benefits and to speed up the preparation and implementation of energy projects. In addition to this project pre-investment work, ESMAP was also to provide management, institutional, and policy advice to developing country decision makers with regard to efficiency in energy sector practices, alternatives to traditional energy supply and other non-capital investment issues in the sector.

ESMAP has already completed 44 projects in 27 countries and currently has 47 projects underway in 30 countries.

. . . 2

3.0 SCOPE OF WORK

At the ESMAP Donors Conference in Paris in May of 1987, Canada and the Netherlands were asked by the UNDP and the World Bank, with the concurrence of other donors, to undertake a comprehensive evaluation of ESMAP. While this evaluation is to concentrate on ESMAP activities, a quick review of the Energy Assessment Programme will be required to determine whether these Assessments provided proper guidance for the ESMAP activities. As most of the assessments were completed by 1985, this link has become increasingly tenuous. The ESMAP evaluation, inter alia, is to investigate the following issues.

4.0 ISSUES

4.1 Programme Rationale

1. Are the activities and outputs of ESMAP consistent with its original mandate, attached as Annex A, and plausibly linked to the attainment of the objectives and intended impacts and effects of ESMAP?
2. To what extent are the original and current objectives and the mandate of ESMAP still relevant?

4.2 Impacts and Effects

1. What impacts and effects, both intended and unintended, resulted from carrying out the ESMAP programme?
2. In what manner and to what extent does the ESMAP programme complement, duplicate, overlap, or work at cross purposes with other energy sector programmes?

4.3 Objective Achievement

1. In what manner and to what extent were appropriate programme objectives achieved as a result of ESMAP?

4.4 Alternatives

1. Are there more cost-effective alternative programmes which might achieve the objectives and intended impacts and effects of ESMAP?
2. Are there more cost effective ways of delivering ESMAP?

3. Should the ESMAP programme be more focussed and if so what should be the objectives and goals?
4. Is there duplication or overlap with the work of UN agencies?

5.0 SPECIAL CONSIDERATIONS

Without limiting the generality of Section 4.0 above, the consultant will evaluate:

1. the extent to which ESMAP addressed the proper set of energy sector priorities, as identified in the Energy Assessments and expeditiously completed the activities undertaken, ie., the effects of the completion of the energy assessment on the determination of ESMAP priorities;
2. the extent to which ESMAP provided proper follow-up with governments and donors for subsequent implementation of a project, policy revision, or institutional change;
3. The extent to which ESMAP has helped developing countries, multilateral agencies and donor countries define and evaluate proposals for priority investments in the energy sector;
4. the extent to which pre-investment activities that were recommended by Energy Assessments have been facilitated, particularly prefeasibility and feasibility studies and the extent to which ESMAP activities have led to follow-up investments;
5. the extent to which ESMAP has provided effective management, institutional and human resource development, and policy advice to developing country decision makers, the impact and effects of this advice, and the involvement of the participant country in the development of the studies and their follow-up and the extent to which women and women's participation have been reflected in ESMAP activities and how they can be intensified;
6. the extent to which the original ESMAP objectives have been fulfilled, the ways in which objectives have evolved with time, and the impacts and effects of these changes on the Programme;
7. the extent to which ESMAP has focussed its activities in terms of topic and geography, the role of the developing and donor countries in providing this focus, and the impacts and effects of such focus or lack of focus and the extent to which ESMAP activities have changed national policies or altered the local situation;

8. the extent to which ESMAP has met or has reflected the energy option requirements of individual developing countries, has reflected the perceived needs of the developing countries themselves, and has involved the developing countries in follow-up activities and the extent to which ESMAP activities were recipient or donor driven;
9. the criteria for selecting future ESMAP activities. For example, (i) are they geared towards meeting priority needs of the recipient, and (ii) if they ensure that ESMAP programmes are consistent with UNDP, World Bank and donor country objectives;
10. the extent to which the current two group delivery process in the World Bank ESMAP programme is optimal in terms of programme delivery; and
11. the extent to which the current financing and donor consultative machinery for ESMAP projects is the best way of achieving the desired results.

6.0 METHODOLOGY

The evaluation will be undertaken by a four-member team consisting of two Canadian and two Netherlands evaluators, the team leader will be designated by the sponsoring agencies. The team leader will be responsible for the preparation of the Work Plan and the preparation and editing of draft and final reports.

The consultant shall undertake the following activities:

1. review Assessment Programme and ESMAP files, and hold preliminary discussions with UNDP, World Bank and selected donor country officials in order to become familiar with the Assessment Programme, ESMAP and the ESMAP projects;
2. prepare a detailed Work Plan to be approved by the client covering a sample of countries and projects giving an appropriate geographic representation of ESMAP activities;
3. submit the draft Work Plan to the sponsoring agencies within four weeks of contract signing;
4. conduct the study as per the approved Work Plan;
5. prepare interim reports as per the approved Work Plan;
6. prepare a draft final report by May 1, 1988;

7. discuss the draft final report with the client; and
8. finalize the report by July 1, 1988.

7.0 WORK PLAN

While the consultant may consolidate and reorganize the issues to be evaluated as outlined in Section 4.0 and 5.0 above, the detailed Work Plan must indicate, inter alia:

1. how each evaluation issue is to be addressed, that is to say, must provide a detailed explanation of the evaluation approach and design to be used;
2. how the ESMAP projects to be evaluated will be selected. It is expected that the consultant will review all ESMAP projects at one level and then select a sub-set of ESMAP projects that will be evaluated in much greater detail. In making this selection of projects, the consultant must consider the different types of project undertaken by ESMAP, the geographic location of these projects and the internal organization of the World Bank for undertaking ESMAP projects;
3. the principal tasks to be undertaken, including individual projects to be evaluated, countries to be visited etc.;
4. what the criteria are for measuring the attainment of ESMAP's objectives. These criteria will likely be different for the different types of project undertaken by ESMAP;
5. what information is to be collected and how it will be collected;
6. who in the consultant team will do each task, the amount of time that each consultant will spend on each task, the responsibilities of each team member by task, and the internal management of the project;
7. when each of the tasks will be completed, i.e. a timetable;
8. what progress reports and interim reports will be produced and at what frequency;
9. a detailed breakdown of costs by consultant, by task, and by major expense category; and
10. a proposed payment schedule.

8.0 BUDGET

The total funds available for this evaluation is Canadian \$200,000.



Record Removal Notice

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File Title Energy Sector Management Assistance Programme [ESMAP] Donors - Canada - Canadian International Development Agency [CIDA] - Correspondence		Barcode No. 30189631		
Document Date August 10, 1987	Document Type Telex			
Correspondents / Participants To: M. Alistair McKechnie, Banque Mondiale, Division de Strategie et Maitrise des Choix Energetiques [shared with the compliments of the Office of the Executive Director of Canada] From: CIDA, Hull				
Subject / Title Senegal- Economies d'energie dans l'industrie				
Exception(s)				
Additional Comments Declassification review of this record may be initiated upon request.		<p>The item(s) identified above has/have been removed in accordance with The World Bank Policy on Access to Information or other disclosure policies of the World Bank Group.</p> <table border="1"><tr><td>Withdrawn by Shiri Alon</td><td>Date November 15, 2022</td></tr></table>	Withdrawn by Shiri Alon	Date November 15, 2022
Withdrawn by Shiri Alon	Date November 15, 2022			

AM

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Yes
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21st AM

gum

(I found this in
the filing box.)

P 8/13

10:30

ROUTING SLIP		DATE: 8/12/87
NAME		ROOM NO.
Mr A. DeKochine		
APPROPRIATE DISPOSITION	NOTE AND RETURN	
APPROVAL	NOTE AND SEND ON	
CLEARANCE	PER OUR CONVERSATION	
COMMENT	PER YOUR REQUEST	
FOR ACTION	PREPARE REPLY	
INFORMATION	RECOMMENDATION	
INITIAL	SIGNATURE	
NOTE AND FILE	URGENT	
<p>REMARKS:</p> <p>I have handed out this memo to Mr Kalin. I also saw Mr Samuels and Mr Becker.</p> <p>Our issue to be fully discussed among us prior to final negotiation with CIDA is our Supervision Expenses (which I have already raised). Ray Hanks</p>		
FROM: A. Hanks	ROOM NO.: 52103	EXTENSION: 33230

OFFICE MEMORANDUM

*Please
Dis file
Donors File
CANADA*

DATE: August 12, 1987

TO: Mr. Zia Kalim, Donor Relations Manager, IENES

City

FROM: Abderrahmane Megateli, IENEE

SUBJECT: Senegal - Industrial Energy Conservation Project

1. As a follow-up to the memo of Mr. Montfort dated June 12, and letter to CIDA dated May 6, please find attached a copy of a telex from CIDA confirming its approval for 3,050,000 Canadian dollars for the above-mentioned project.
2. According to the telex, a letter from CIDA and a draft of a CIDA/IDA agreement will follow.
3. I would like to meet with you, have your suggestions and recommendations for prompt follow-up of this matter.
4. Many thanks.

cc: Messrs. Churchill (IENDR); Saunders (IENES);, McKechnie (IENEE);
Mullan (IENHE).
Mme. Becherer (IENES).

AMegateli:mfy



Record Removal Notice

File Title Energy Sector Management Assistance Programme [ESMAP] Donors - Canada - Canadian International Development Agency [CIDA] - Correspondence		Barcode No. 30189631		
Document Date August 7, 1987	Document Type Telex			
Correspondents / Participants To: M. Alistair McKechnie, Banque Mondiale, Division de Strategie et Maitrise des Choix Energetiques [shared with the compliments of the Office of the Executive Director of Canada] From: Roger Couture, Dir. de Programme, CIDA, Hull				
Subject / Title Senegal- Projet Economies d'energie dans l'industrie- contribution de l'ACDI				
Exception(s)				
Additional Comments Declassification review of this record may be initiated upon request.		<p>The item(s) identified above has/have been removed in accordance with The World Bank Policy on Access to Information or other disclosure policies of the World Bank Group.</p> <table border="1"><tr><td>Withdrawn by Shiri Alon</td><td>Date November 15, 2022</td></tr></table>	Withdrawn by Shiri Alon	Date November 15, 2022
Withdrawn by Shiri Alon	Date November 15, 2022			

THE WORLD BANK / INTERNATIONAL FINANCE CORPORATION
OFFICE MEMORANDUM

DATE: August 10, 1987

TO: Mr. Robert Saunders, Chief (IENES)

FROM: Zia Kalim, IENES

EXTENSION: 3-1092

SUBJECT: ESMAP - Donor Visits

① 1-copy circ
 ② 1-copy smmc
 ③ only DF. gmm 8/11

1. Mr. Churchill and you suggested that we draw up a tentative schedule for visits to ESMAP donors over the next few months so as to facilitate planning. We have already made commitments to several of our shareholders to stage what we call presentations - i.e., a public relations effort geared towards explaining our appreciation of the world energy scene, how it affects different regions, what the Bank at large is doing to tackle energy problems in various countries and how the ESMAP Programme fits in to plug gaps which are not being squarely addressed in the context of the general operations of multilateral and bilateral aid agencies. A corollary of this exercise is to point out the opportunities ESMAP activities offer consultants/equipment suppliers/contractors in the donor countries. A second set of Bank-Donor meetings consists of consultations where we talk about ESMAP activities - current and prospective, with the relevant government agency so as to earmark funds for individual activities by source. In this instance, the educational and promotional angle is much less important than being able to talk about project details. Thus, there are two different kinds of donor visits and, despite our ability to combine them on occasion, it is essential we bear the distinction between them in mind.

2. I am working on a background paper on "donor profiles" which will describe the major characteristics of the support each donor provides ESMAP and the conditions which they attach. Nevertheless, it is opportune to tabulate the commitments as regards donor visits we have already made. These are shown below:

<u>DONOR</u>	<u>DATES</u>	<u>PRESENTATION</u>	<u>CONSULTATION</u>
Netherlands	Oct. 5, '87	-	x
Switzerland	not firmed up	x	-
Italy	Early Oct. 87	-	x
Italy	Early 1988	x	-
Sweden	Autumn 1987	-	x
United Kingdom	Nov. 2-4, '87	x	-
Canada	Before end '87	x	-
Denmark	Before end '87	-	x
Norway	Before end '87	-	x

5. I am circulating individual notes on each of these donor visits. This documentation should be sufficient to form the basis of a discussion between us so as to plan our travel schedule. The following

may also be helpful.

1987

September	-
Oct. 5, 1987	Consultation - The Hague
Oct 8-10, 1987	Consultation - Italy
Oct./Nov. 1987	Consultation - Stockholm
Nov. 2-4, 1987	ESMAP Presentation -London
Nov. 8-16, 1987	Power System Loss Reduction - Abidjan
Late Nov./Early Dec. 1987	Household Energy Seminars -Zimbabwe

cc: Messrs. Churchill, McKechnie, Mullan
Ms. O'Leary
Ms. Becherer

ZKalim:hmo