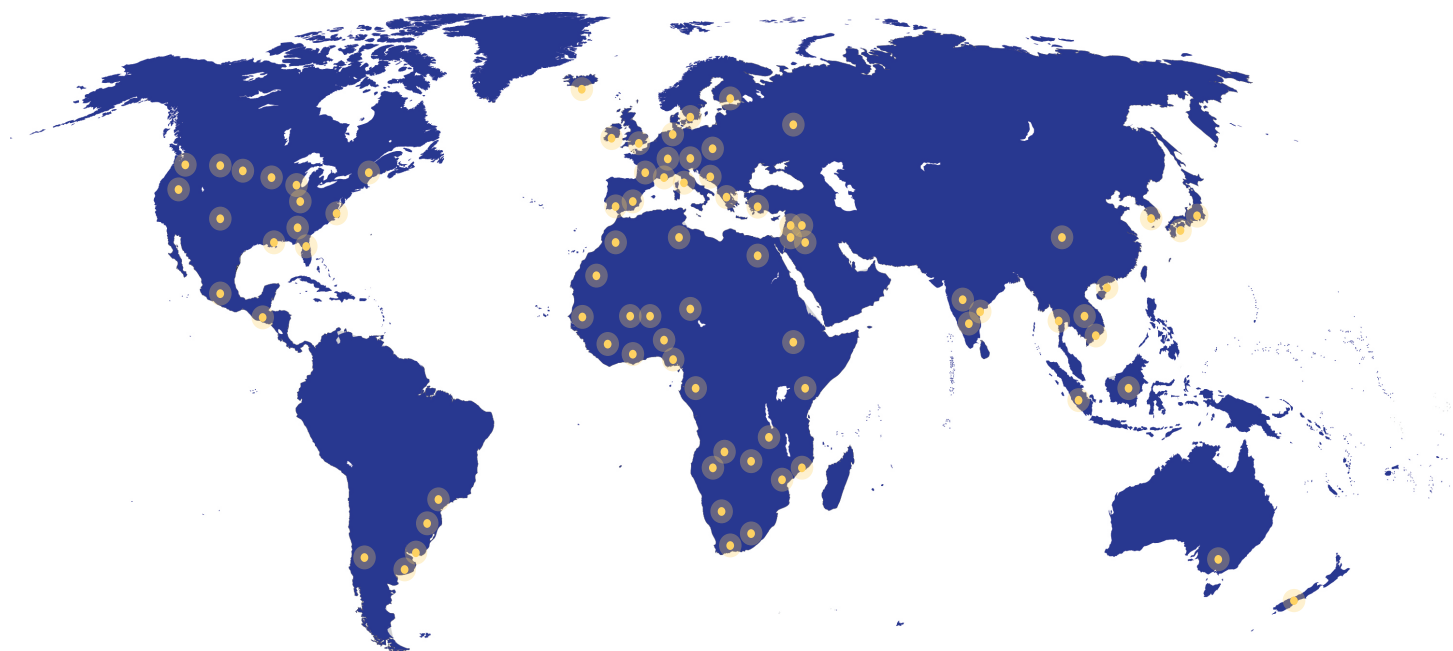


PRIVATE  
SECTOR  
LIAISON  
OFFICERS

pslo  
Network

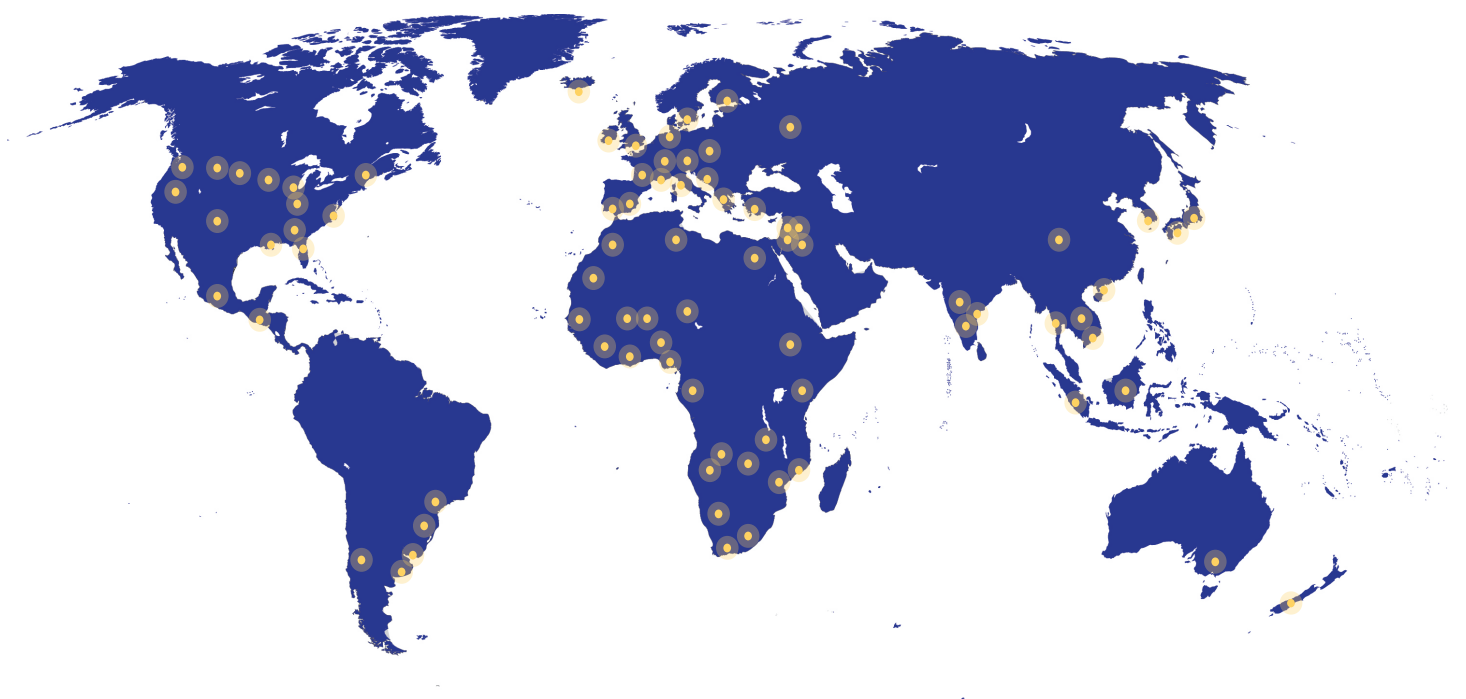
[www.worldbank.org/pslo](http://www.worldbank.org/pslo)



**Directory**  
January 2019

# pslo

## Network



[www.worldbank.org/pslo](http://www.worldbank.org/pslo)

# PSLO Directory

**Launched in 1999, the World Bank Group Private Sector Liaison Officers (PSLO) network has now turned into an IFI business outreach platform, also used by IADB, EBRD, AFDB and ADB.**

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**T**he PSLO network is a network of presently [149 business intermediary organizations](#) (chambers of commerce and industry, business and trade associations, or investment promotion agencies) [in 98 countries](#) working to foster trade and investment between countries with the support of IFI's (WBG, IADB, EBRD, AFDB and ADB) products and services.

The Network consists of liaison officers - private sector communications professionals- appointed, based in and financed by their respective business intermediary organizations. The officers facilitate local companies' access to IFI business opportunities, services and knowledge and act as the voice of their national private sector in advising the IFIs on how to better engage companies on development issues.

Trained by IFI staff, the PSLO develops an expertise on IFI activities. The officer disseminates information about IFI business opportunities, facilitates contacts between local companies and the IFIs, organizes consultations on development issues of interest to the private sector (investment climate, Public Private Partnerships, carbon funds, HIV/AIDS, etc.) and provides information on the IFI's knowledge resources and partnership opportunities.

Although PSLOs do not have exclusivity as an entry point for companies interested in the IFI products and services, their "insiders' knowledge" of the IFIs and their local business community give them a distinct competitive advantage.

Launched in Europe in September 1999 as a World Bank Group initiative, the PSLO network has now also become a business outreach platform for IADB, EBRD, AFDB and ADB with the World Bank Group playing a key role to actively manage this network.

With the PSLO network, the WBG is in constant dialogue with faces, with people telling us what we have to do to perform our core mission of sustaining growth and poverty alleviation better.

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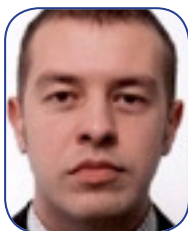


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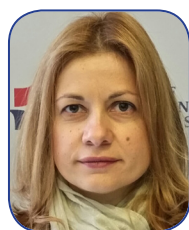
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