Introduction Rabo Development & RIAS

Increasing access to financial services

Kuala Lumpur September 19, David Gerbrands
A leading F&A bank......
.....with global presence

EUR 426bn outstanding capital with
EUR 98bn committed to the F&A sector

ranked amongst the Top 25 safest banks globally

Located in 43 countries

Active in all segments in the Netherlands with a F&A focus worldwide
Banking-for-Food

Our contribution to feeding the world sustainably

Relevance
- Economically attractive
  - Increase Food Availability
- Socially relevant
  - Improve Access to Food
  - Stimulate Balanced Nutrition
  - Enhance Stability

Building blocks

Rabobank’s contribution
- Financing
- Knowledge
- Networks

Together x Sustainably = Stronger
Our contribution to food security

Global Food & Agri Challenges & Opportunities

- Rabobank Foundation
- Rabo Development
- Rabo Rural Fund

Partner banks:
- Global producers/traders
- SME’s/ retail
- Cooperatives/ SME’s (focus smallholders)

Access to finance
Access to knowledge
Access to networks
Cooperation on Finance and impact

Mobilizing public/private financing contributing to the SDG’s
RIAS brings Rabobank’s best practice and knowledge to its partners through its employees.

- Strategy & governance
- Channels and distribution
- (Credit) risk Management
- Agri Business
- IT and Operations
- Technical Assistance
- Network and Client sharing
- Knowledge Sharing
- Study Tours Attachments
- Training and Consultation

Commercial banks seeking rural growth  
State owned bank being commercialised  
MFIs expanding business into AllFinanz services
Rabobank. The financial link in the global food chain.