

## Terms of Reference Template

<b>Job Title:</b>	Infrastructure Specialist
<b>Network:</b>	Infrastructure
<b>Sector:</b>	Infrastructure
<b>Department / Division:</b>	GIPGF
<b>Grade:</b>	GF
<b>Job Location:</b>	Tokyo or Washington, DC
<b>Recruitment Type:</b>	International Recruitment
<b>Appointment Duration:</b>	2 years
<b>Background &amp; General Description:</b>	

The Global Infrastructure Facility (GIF) is a partnership program initiated in 2015 by the World Bank Group, in partnership with Funding Partners (currently Australia, Canada, China, Japan, Singapore and the World Bank Group), Technical Partners (currently the African Development Bank, Asian Development Bank, European Bank for Reconstruction and Development, European Investment Bank, Inter-American Development Bank, International Finance Corporation and World Bank), Beneficiary Partners (currently represented on the GIF Governing Council by the governments of India, Jordan and the Philippines) to increase the pipeline of commercially viable infrastructure projects across the developing world through support for the preparation, design, transaction and financial structuring of complex PPPs. Furthermore, the GIF benefits from an Advisory Council, currently consisting of 50 major institutional investors, commercial banks, regional development banks and other institutions with over \$13 trillion in assets under management.

The GIF Management Unit is responsible for assessing the technical support needs of projects/programs, recommending on the allocation of the resources of the GIF, and functioning as a coordinating body. The Management Unit is comprised of a relatively small, high-level team, currently close to 10 technical staff based in Washington, DC, Singapore and Tokyo. Although the GIF does not lead operations, the Facility staff have a mix of project finance, infrastructure economics, regulatory and sectoral skills and work with governments and technical partners to identify gaps, financial and regulatory needs for investments, assess project risks, and leverage the role of advisory partners.

The GIF is housed within the Infrastructure Finance, Public Private Partnerships and Guarantees (IPG) Department of the Infrastructure Practice Group. The Infrastructure Practice Group is charged with developing sustainable solutions to help close infrastructure gaps in developing and emerging economies. It comprises Energy and Extractives (EEX), Transport, Digital Development, and Infrastructure Finance, Public Private Partnerships and Guarantees (IPG). The World Bank's active portfolio in Infrastructure consists of 400 operations, implemented by a workforce of over 700 staff in headquarters and 82 country offices. The core values guiding our work include our passion for sustainable poverty reduction, our willingness to put the needs of the client at the center of all our activities, and our honesty and integrity as a common currency.

### **GIF Management Unit Responsibilities**

The staff of the GIF Management Unit (MU) undertake the following core responsibilities:

- *Pipeline Development and Project Preparation*— The MU works with the GIF's Technical Partners,

and in response to country requests, to identify and develop a pipeline of qualifying infrastructure programs and projects, evaluating needs in project preparation, transaction support and financial structuring and assessing market-readiness, government commitment and project feasibility. Technical Partner teams, which lead GIF-funded activities, are supported by GIF staff specializing in PPP design, technical and financial feasibility assessment, and regulation of infrastructure.

- *Partnership Coordination and Trust Fund Management* — The MU is responsible for coordinating relations with the GIF’s Funding, Technical and Advisory Partners; managing the resources of the GIF; planning, implementing and reporting on uses of funds; developing and adjusting the business plans and operating procedures according to the evolving needs of the Governing Council; and responding to the audit and information requests of the Governing Council.
- *Financial and Risk Instruments*—The team will be responsible for support in the development of appropriate project structures with a view to attracting private sector investment, and optimizing the mix of financial instruments to ensure public sector objectives are met without undue burden to the governmental balance sheet. This may involve developing and operationalizing the GIF downstream credit enhancement window. The work will be led by specialists with experience in financial structuring of complex PPPs, and in the credit enhancement and combination of financial instruments required to bring such PPPs to financial close.
- *Quality Assurance and PPP Knowledge* —The MU is also responsible for assuring that best practices and latest approaches on PPP design are applied to each GIF project, and that the lessons learned from GIF approaches at both the platform and project level are captured, returned to the GIF and broadly disseminated. On the knowledge side, the MU also organizes regular convocations of Advisory Partners around core themes related to the financing of infrastructure, leads efforts related to the development of PPP pipelines, and undertakes highly-targeted analytical work related to the development of infrastructure as an asset class.

Note: The location can be either Washington, DC or Tokyo, yet to be finalized.

#### **Duties and Accountabilities**

- Lead or support efforts related to the expansion of the GIF’s pipelines, including promoting the facility to TTLs of Technical Partners involved in infrastructure, initial project screening, advising and assisting TTLs in application preparation, operation process, and implementation; relationship management with Technical Partners and other key stakeholders
- Serve as an interlocutor with counterparts from IFC, the World Bank Global Practices, other GIF Technical Partners, and public and private sector partners as projects are assessed for their needs and activities of support are defined.
- Work across the GIF responsibilities described above, and in particular assuring that best practices and latest approaches on PPP design are applied to each GIF project, and that lessons learned from GIF approaches at the platform and project levels are captured, returned to the GIF and made widely available.
- Contribute to the Monitoring and Evaluation of the GIF program.
- Help plan, structure and execute the regular convocations of the GIF’s private sector Advisory Partners around core themes related to the financing of infrastructure
- Define and coordinate knowledge, research and analytical work, dissemination related to GIF’s knowledge program

Support the administration of the GIF in financial and operation reporting, donor and partner relations, and meeting preparation.

- **Selection Criteria & Competencies:**

## **Selection Criteria**

- Master's degree or equivalent in economics, finance, engineering, management, policy or a related field;
- A minimum of five years of relevant experience in the field of infrastructure project preparation and development consulting, finance, regulation or PPPs with demonstrated ability to engage on a range of issues in developing countries including advice on both program and project preparation and development;
- Infrastructure project preparation and development, project management or operation experience within one of the major MDBs or consulting firms is desirable;
- Track record of achievements in collaboration with MDBs and other development partners in the field of infrastructure project development or finance, infrastructure regulation and/or PPPs;
- Experience with Trust Fund operations and Grant Processing within the WBG or another DFI
- Recognized by peers and/or managers for providing high quality, pragmatic advice to clients on infrastructure PPPs and/or making significant contributions to analytical work and knowledge products in those fields;
- Ability to develop sound partnership relationships with public sector, private sector, academic, civil society and development institutions in both donor and client countries.
- Track record of contributing to well-recognized knowledge products on PPPs;
- Client focus and commitment to results; and
- High level written and oral presentation skills in English. Proficiency in French or Spanish desirable.

## **Required Competences**

- Knowledge and Experience in the Development Arena - Translates technical and cross-country knowledge into practical applications and contributions to strategies to develop and implement PPP programs and projects; interacts with clients at the policy level.
- Policy Dialogue Skills - Anticipates needs and requests in the field and conducts independent policy discussions with representatives of the government and non-government partners.
- Integrative Skills - Understands relevant cross-sectoral areas and how they are interrelated; able to undertake cross-sectoral work in lending and non-lending operations.
- Solid understanding of infrastructure finance and the commercial principles that underpin PPPs
- PPP Policy, Institutions and Implementation - Solid and broad understanding of the development and implementation of policy/legal/institutional frameworks and the practical application of this to develop programs and projects.
- Lead and Innovate - Develops innovative solutions with others.
- Deliver Results for Clients - Achieves results and identifies mission-driven solutions for the client.
- Collaborate Within Teams and Across Boundaries - Initiates collaboration across boundaries and broadly across WBG, and brings differing ideas into the forefront.
- Create, Apply and Share Knowledge - Creates, applies and shares knowledge from across and outside WBG to strengthen internal and/or external client solutions.
- Make Smart Decisions - Recommends and takes decisive action.

**Screening Questions for External Posting:**

- Does candidate have a Master's degree or equivalent in economics, finance, engineering, management, policy or a related field?
- Does candidate have a minimum of five years of relevant experience in the field of infrastructure development, finance, regulation or PPPs with demonstrated ability to engage on a range of issues in developing countries including advice on both program and project development?
- Does candidate have a track record of achievements in collaboration with MDBs and other development partners in the field of infrastructure project development or finance, infrastructure regulation and/or PPPs?
- Does candidate have a solid understanding of infrastructure finance and the commercial principles that underpin PPPs?