

Infrastructure Development and Business Opportunities in West Africa: Focusing on Côte d'Ivoire

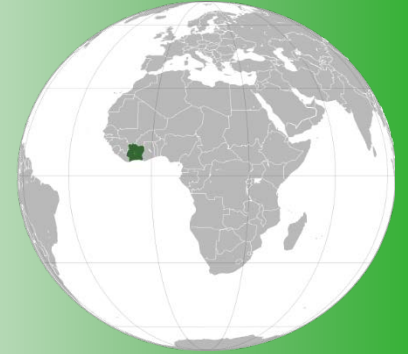
June 10, 2016

H.E.Mr. Jérôme Klôh WEYA
Ambassador of Côte d'Ivoire in Japan

Summary

1. Country Profile
2. NDP 2012-2015
3. NDP 2016-2020
4. Côte d'Ivoire Business Opportunities
5. Regional Integrating Projects

1. Country Profile



- Area :	322, 462 km ²
- Neighboring countries :	Burkina Faso, Ghana , Guinea, Liberia and Mali
- Population :	23 millions
- Official language :	French
- Political Capital	Yamoussoukro, located at 240 km North of Abidjan, Economic Capital
- Currency :	Franc CFA (5 FCFA = 1Yen)
- Inflation rate:	1.2% (2015)
- GDP Growth :	8,4% (2015)

« My ambition is to make Côte d'Ivoire,
an Emerging Country by 2020 »



H.E. Mr. Alassane OUATTARA,
President of the Republic of Côte d'Ivoire

2. National Development Plan 2012-2015

- ❑ **Objectives: National reconstruction and economic recovery.**
- ❑ **Adoption of various structural and sectoral reforms:**
 - ✓ More attractive Investment Code in 2012.
 - ✓ Establishment of legal and institutional framework for promoting PPPs.
 - ✓ Creation of a business friendly environment conducive to investment development .

- ❑ **The total costs of projects:** **22.0 billion USD**
 - Public Sector Projects: 9.0 billion USD
 - Private Sector Projects: 13.0 billion USD

- ❑ **Result achieved:** An average annual growth rate of 9% from 2012 to 2015.

- ❑ **Social Infrastructures and Actions :**

- Construction of school, university, health and water infrastructures.
- Investment regarding electrification.
- Water supply systems.
- completely free or targeted care in the public health facilities.

- ❑ **Economic Infrastructures :**

- **Construction** and rehabilitation of infrastructures :



- ✓ Roads;
- ✓ Railways;
- ✓ Bridges;
- ✓ Ports;
- ✓ Airports;
- ✓ Extension of the Highway until Yamoussoukro;
- ✓ Construction of the Highway between Abidjan and Grand Bassam

3. National Development Plan 2016-2020 (1)

- ❑ Objective: Structural transformation of the economy by:
 - ✓ Processing of raw materials
 - ✓ Industrialisation.

- ❑ **The total costs of projects:** **50.0 billion USD**
 - Public Sector Projects: 18.8 billion USD
 - Private Sector Projects: 31.2 billion USD

- ❑ **Conference in Paris for the Financing of NDP 2016-2020**
 - Promise of funding for public projects: 15.4 billion USD
 - Promise of funding for private projects: 19.4 billion USD
 - For the public projects, the World Bank Group and Japan made promises of funding respectively of 5.0 billion USD and 41.6 million USD.

- ❑ Structuring Investments and Programs :
 - Energy.
 - Water.
 - Transports.
 - Telecommunications.
 - Infrastructures
 - Animal and Fisheries Resources

- ❑ **Côte d'Ivoire : 182 projects estimated at 50 billion USD to be financed for the period 2016-2020 including 94 structuring projects, 42 projects eligible to PPP and 12 priority projects.**

- ❑ 2016-2020: GDP growth rate more than 8% expected.

3. National Development Plan 2016-2020 (2) - List of the 12 Priority Projects

PROJECT NAME	PROJECT TITLE	TYPE OF PARTNERSHIP	AMOUNT (Million USD)
ENERGY			
Project No1	Building and operating a 25 MW Cotton Biomass Plant in BOUNDIALI	BOO	58
Project No2	Building and operating a 20 MW Cocoa Biomass Plant in GAGNOA	BOO	42
Project No3	Project for the supply of Natural Liquefied Gas to Côte d'Ivoire (LNG)	<ul style="list-style-type: none"> • LEASE • EPC CONTRACT 	200
INDUSTRY			
Project No4	Program for the creation and development of new industrial zones in Abidjan et in the interior of the country	CONCESSION	430
Project No5	Integrated mine development project in the west (PDMIO)	CONCESSION	2,718
TRANSPORT/INDUSTRY			
Project No6	Backfilling and development of 150 hectares of the port area of San Pedro	CONCESSION	156
Project No7	Backfilling and developing the bay of Vridi-Bietry	CONCESSION	206
INFRASTRUCTURE			
Project No8	Developing and operating the Abidjan-Samo Highway	BOT	112
ANIMAL AND FISHERIES RESOURCES			
Project No9	Building and operating the slaughterhouse-cattle market complex of Abidjan-Anyama	CONCESSION/BOT	42
Project No10	Integrated management project for cattle ranches and breeding stations	LEASE	34
TRADE			
Project No11	Construction and management of 10 wholesale markets in Abidjan, DALOA, ABENGOUROU and 07 Provincial capitals	CONCESSION	246
HANDICRAFTS AND PROMOTION OF SMEs			
Project No12	Building and operating the Exhibition Centre of Abidjan	CONCESSION/BOT	106

4. Business Opportunities

□ Economic Assets of Côte d'Ivoire

AGRICULTURE			MINING		OIL AND GAS
TYPE OF PRODUCTS	RANKING	PRODUCTION	TYPE OF RESSOURCES	RESERVES	
COCOA	World's 1 st Producer	1,700,000 tons	IRON	4 000 million tons	✓ Discovery of new offshore oil fields.
CASHEW NUT	World's 1 st Producer	700,000 tons	NICKEL	260 million tons	✓ The crude oil reserves estimated at 339 million barrels (2012).
KOLA NUT	World's 1 st Producer	120,000 tons	BAUXITE	1 200 million tons	✓ Current concessions are established in deep sea.
RUBBER	African 1 st Producer	300,000 tons	MANGANESE	6 million tons	✓ Gas reserves are estimated at 35 billion m3.
COTTON	African 2 nd Producer	450 000 tons	DIAMOND	+ 5 million tons	
PALM OIL	African 3 rd Producer	417,000 tons	GOLD	+ 500 tons	

SOME AGRICULTURAL PRODUCTION



World's 1st Producer
(1 700 000 t)



World's 1st Producer
(700 000 t)

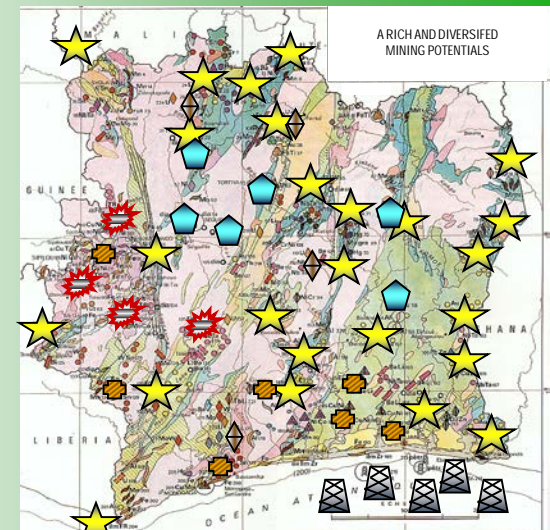


World's 1st Producer
(120 000 t)



African 3rd Producer
(417 000 t)

-  OIL - GAS
-  GOLD
-  COPPER
-  DIAMOND
-  IRON ORE
-  URANIUM



5. Regional Integrating Projects (1)

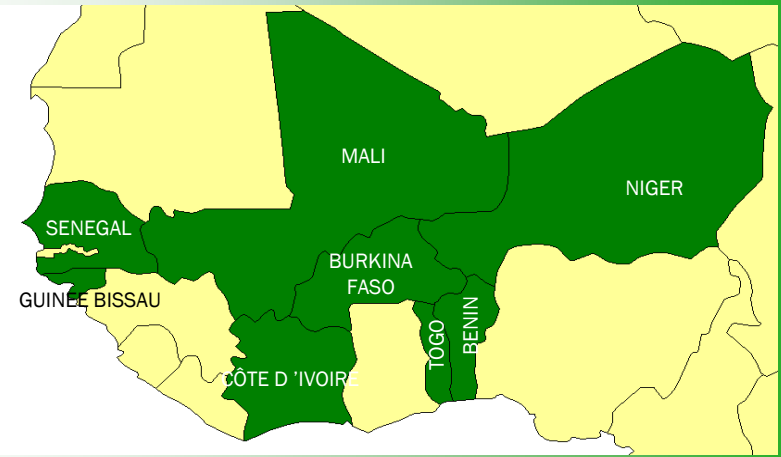
- ❑ ECOWAS and WAEMU have been created to promote the economic integration of the member states.
- ❑ Community concerns of these two Organizations are the same. These include:
 - The development and interconnection of key infrastructure (roads, highways, power grids, railways, ports, telecommunications, etc.);
 - The processing of agricultural products and other natural resources;
 - Promotion of SMEs / SMIs

The West African Economic and Monetary Union (WAEMU) is composed of 8 Countries (Benin, Burkina Faso, Côte d'Ivoire, Guinea-Bissau, Mali, Niger, Senegal and Togo). They share a common currency within the CFA zone linked to the Euro.

Population : 100 million inhabitants.
Growth rate : 7.0% (2015)

The Economic Community of West Africa (ECOWAS) is composed of 15 Countries (WAEMU + Cape Verde, Gambia, Ghana, Guinea, Liberia, Nigeria and Sierra Leone).

Population: 300 million inhabitants.
Growth rate: 7.0% estimated (2015)



5. Regional Integrating Projects (2)



The Heads of State and Government of ECOWAS countries discussed the founding of integrating projects with the Prime Minister Shinzo ABE during his visit in Côte d'Ivoire on January 10-11, 2014.

WAEMU presents to the investors, among others, 17 integrating projects worth 21.117 billion USD, including:

- ✓ Highway Yamoussoukro-Ouagadougou (5.733 billion USD);
- ✓ Electrical interconnections Mali-Burkina Faso (188.0 million USD);
- ✓ Engineering in Senegal and Guinea Bissau (121.0 million USD);
- ✓ Railways interconnections (8.310 billion USD).

ECOWAS presents to the investors, among others, 92 integrating projects in road, railways, maritime, transport, TIC, Energy, among others estimated at 20.393 billion USD.

Thank you for your attention

For further information

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