Cover Page for CTF Project/Program Approval Request <sup>1</sup>				
1. Country/Region	Colombia	2. CIF Project ID#	XCTFCO005A	
3. Project/Program Title	CTF-IDB Energy Efficiency Financing Program for the Services Sector			
4. Terms and Amount	Public sector			
Requested in million	Loan/guarantee			
USD equivalent	Harder terms: 10.0			
	Softer terms:			
	Grant: 0.75			
	Fee (on grant): 0.0375			
	Total: 10.7875			
	Private sector			
	Loan/guarantee:			
	Grant:			
	Fee:			
	Total:			
5. Implementing MDB(s)	Inter-American Development Bank			
6. National Implementing	Bancóldex			
Agency				
7. MDB Focal Point	Claudio Alatorre (calatorre@iadb.org)			

8. Brief Description of Project/Program (including objectives and expected outcomes)<sup>2</sup>

This Program seeks to support the development of the market for energy efficiency (EE) investments by providing local financial institutions, technology and technical services providers and final beneficiaries with the financial instruments, knowledge and technical cooperation (TC) needed to develop necessary knowledge and build a track-record of such investments.

The program's goal is to support Colombia's efforts to enhance the competitiveness of the hotel and clinic/hospital sub-sectors, while reducing GHG emissions, through the piloting of an innovative financing model for EE projects. The proposed loan's objective would be to increase EE investments in hotels and clinics/hospitals. To achieve that objective, a complementary TC will help to build up the awareness and capacities of Bancóldex, LFIs and other relevant market actors on the structuring, financing, monitoring and evaluation of competitiveness-enhancing, EE projects.

The project will have one component: US\$10 million in CTF funding for a credit line to finance EE projects of eligible firms. The financing of EE individual investment projects to be funded with project resources will be complemented with the financing of similar investment projects to be funded with resources (for up to US\$10 million) of an IDB-funded operation (CO-L1332) scheduled for IDB Board approval before this CTF operation.

The project includes a semi-experimental impact evaluation to be carried out as part of the TC.

<sup>&</sup>lt;sup>1</sup> This cover page is to be completed and submitted together with the MDB project/program document when requesting CTF funding approval by the Trust Fund Committee.

<sup>&</sup>lt;sup>2</sup> Please provide the information in the cover page or indicate page/section numbers in the accompanying project/program document where such information can be found.

## 9. Consistency with CTF Investment Criteria<sup>3</sup> For Public Sector Projects: **For Private Sector Projects/Programs:** (1) Potential GHG Emissions Savings Potential GHG Emissions Savings Annex II, pages 2-5 (2) Cost-effectiveness (2) Cost-effectiveness Demonstration Potential at Scale (3) Annex II, page 5 (4) Development Impact (3) Demonstration Potential at Scale (5) Implementation Potential Additional Costs and Risk Premium Annex II, pages 5-8 (6) (4) Development Impact Financial Sustainability (7) Annex II, pages 9-10 (8) Effective Utilization of Concessional Finance (5) Implementation Potential (9) Mitigation of Market Distortions Annex II, pages 10-12 (10) Risks (6) Additional Costs and Risk Premium Annex II, pages 12-13

## 10. Stakeholder Engagement<sup>4</sup>

The CTF Investment Plan, as well as the projects and programs it contains, is subject to the stakeholder engagement procedures established by the Government of Colombia, as described in the Investment Plan revision note, to be submitted to the CTF Trust-Fund Committee in April 2013.

## 11. Gender Considerations<sup>5</sup>

Annex II, page 10

12. Co-financing Indicators and Targets (consistent with results framework)				
Core Indicators	Targets			
(a) GHG emissions abated over 10 years	139,773			
(Tons of CO <sub>2e</sub> )				
(b) Energy savings (GWh/year)	62.8			
(c) Volume of direct finance leveraged	10			
through CTF funding (USD million)				
<b>Development Indicator(s):</b>				
Firms that gain access to investment	124			
finance for EE projects from the program				
(number)				
Reduction of Energy consumption of	68.7			
beneficiary firms (GWh/year per occupied				
room/bed)				

<sup>4</sup> Same as footnote 2.

<sup>5</sup> Same as footnote 2.

<sup>&</sup>lt;sup>3</sup> Same as footnote 2.

13. Co-financing		<u> </u>		
	Please specify as	Amount (in million USD)		
	appropriate			
<ul> <li>Government</li> </ul>				
<ul> <li>MDB</li> </ul>	IDB	10		
Private Sector	Energy consumers and	10		
	financial intermediaries			
<ul> <li>Bilateral</li> </ul>				
• Others				
Total		20		
14. Expected Date of MDB Approval				
June 2013				

Version March 11, 2013