This diagram is a theoretical representation of the key stages in procurement. It shows the common stages and their usual sequencing. Actual procurements may differ.

The Procurement Process is defined in the Procurement Regulations as:

“the process that starts with the identification of need and continues through planning, preparation of specifications/requirements, budget considerations, selection, contract award and contract management…”

This document supports good procurement practice. It is non-mandatory and provided as guidance only.
impact of the new Procurement Framework at the
KEY STAGES IN PROCUREMENT

- This annotated diagram indicates where changes
  (resulting from the new Procurement
  Framework) impact on the key stages in procurement.
- It shows where the changes are most likely to happen. For some
  changes this can be at more than one stage.

1. OPERATIONAL CONSIDERATIONS
   - Emergency situations / small states / FCS
   - Hands on expanded implementation support (HEIS)
   - Alternative Procurement Arrangement
   - Sustainability

2. MARKET RESEARCH + PLANNING
   - Project Procurement Strategy for Development (PPSD)
   - Public-private Partnership (PPP)
   - Alternative Procurement Arrangements (APAs)
   - Framework Agreement
   - Simplified national procurement requirements
   - Streamlined prior review
   - Sustainability
   - STEP

3. PROCESS DESIGN CONSIDERATIONS
   - 2016 suite of SPDs
   - RFPs for GWNCs and Initial Selection
   - 2 envelope process
   - Rated criteria
   - Value for money
   - Competitive Dialogue
   - BAFO or Negotiations
   - Probity assurance
   - Eligibility and participation of SOEs
   - E-procurement system
   - International contract conditions (if no SPD contract conditions)
   - STEP

4. SOURCING PROCESS
   - E-procurement system
   - Abnormally Low Bid/Proposal
   - BAFO or Negotiation
   - Most Advantageous Bid/Proposal
   - Notification of Intention to Award
   - Standstill Period
   - Debriefs and complaints
   - Probity assurance
   - STEP

5. CONTRACT IMPLEMENTATION
   - Contract management plan
   - KPIs (including VfM assessment)
   - Value engineering
   - STEP

6. REVIEW
   - STEP monitoring + evaluation metrics
   - VfM + lessons learned (PPSD)