Presentation:

e-Procurement operations in the Russian Federation

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THE WORLD BANK FORUM – MOVING FORWARD WITH E-PROCUREMENT
Procurement regulation in the Russian Federation

Regulator
Ministry of Economic Development of the Russian Federation

Financial Supervision Authority
Federal Treasury

Audit Authority
Accounts Chamber of the Russian Federation

Prosecutorial Supervision
General Prosecutor’s Office of the Russian Federation

Supervisory Authority
Federal Antimonopoly Service
Informational support of e-procurement

Federal e-procurement platforms

- Общероссийская система электронной торговли
- Электронная торговая площадка Госзакупки
- Система торгов Сбербанк-АСТ
- Единая электронная торговая площадка
- Электронная площадка России

State information systems

- e-Budget
- Unified identification and authentication system
- Information systems of supervisory authorities
- Independent Registrar Information System
- ANY OTHER Information systems

Information systems of subjects the Russian Federation

Municipal information systems
Ensuring operations of the Unified Information System (UIS)

Ministry of Economic Development of the Russian Federation

- Drafts laws of the Russian Federation on the contract system
- Develops functional requirements to the UIS (based on the provisions of the law on the contract system)
- Analyzes information shared by the UIS users (“feedback”)
- The UIS status monitoring
- Audits the existing features of the UIS

Federal Treasury

- Technically implements functional requirements of the Russian Ministry of Economic Development
UIS features

Functionality of the UIS is pursuant to the provisions of:

- Resolutions of the Government of the Russian Federation (110 pcs)
- Acts of the Federal Bodies of the Executive Power (32 pcs)

- Generating documents and information, changing them, signing documents with an electronic digital signature (123 procedures)
- Publishing documents and information at the official UIS website (117 procedures)
- e-Data exchange between the stakeholders of the contract system (sharing docs) (44 procedures)
- Processing of the data posted in the UIS in order to present information on pricing, monitoring, audit and supervision in the field of procurement (29 procedures)
UIS features

- Standardized contract templates (terms & conditions)
- Justifications of procurements
- Reports on the scope of procurements from SMEs
- Procurement documents (notices, documentation, minutes, awards, invitations, contracts)
- Regulatory norms
- Standardized tender documents
- Reference data
- Procurement plans and schedules
- Procurement result reports
- Catalogues of goods, works, and services
- Public consultations of procurements for the amount of > 1 bn rubles
- Contract registry
- Register of unfair suppliers
- Bank security registry
- Complaints e-registry (including complaints submission option)
- Monitoring, audit, supervision
- Data sharing
- Public consultations of procurements for the amount of > 1 bn rubles
Operations of the Federal e-trading platforms

Ministry of Economic Development of the Russian Federation

- Approves UNIFIED requirements to operations of e-platforms
- Selects e-platforms
- Technically certifies operators of the e-platforms through its Interdepartmental Review Board

The Federal Security Service

- Supervises compliance with the information security requirements

The Federal Antimonopoly Service

- Procedural supervision

THE WORLD BANK FORUM – MOVING FORWARD WITH E-PROCUREMENT
Involvement into e-Procurement

1. Opening UIS Web-site
2. Searching for procurement
3. Logging into e-platform
4. Participation in bidding
5. Contract award & signing (e-signature)
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Involvement into e-Procurement

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5. Contract award & signing (e-signature)

3.a. Getting an electronic signature (ES)
Achievements of the e-procurement system in 2015-2016

- Bank security registry has been **established**
- We **created** a register of complaints, scheduled and random inspections, adopted decisions and issued orders linked to the above
- We **migrated** all procurement schedules and plans and procurement notices to a structured machine-readable format
- We **developed** the process of public consultations in case of procurements of 1 bn rubles or more
- We **implemented** automatic supervision features to verify whether the contract authorities comply with some key requirements of the legislation on the contract system (e.g., blocking controls prohibiting a contract authority to publish a contract notice if not in the procurement plan and schedule; automatic verifications of whether contract authorities comply with the procurement deadlines, whether their scope of procurement has been calculated correctly, and whether their contracts are implemented duly, etc.)
- We **established** and now maintain the e-library of standardized contract templates
General achievements of the e-procurement system

According to the World Bank assessment of 2015, the public procurement system of the Russian Federation is Top-5 among public procurement systems in the OECD countries.

100% transparency, openness and accessibility of information on all public procurements in the Russian Federation.

Over 60% of the information on public procurement is published in the UIS in a machine-readable format.

100% of procurements are planned well in advance but for emergency cases.

By more than 2,5 times, we have increased the scope of procurement from the SME-suppliers (total: about 500 bn rubles in direct contracts only).

The average number of bids has become 3 despite the reduced activities of the business community in the country.

We have eliminated the market of forged bank securities by introducing the bank securities guarantees.

Growing trust of the business community.
E-procurement indicators in the 1st half-year of 2016

NOTICES VALUE: 1.5 trillion rubles. (≈ 22.5 bn EUR)

CONTRACTS VALUE: 1.15 trillion rubles. (≈ 17.2 bn EUR)

TOTAL SAVINGS: 210 bn rubles (≈ 3.2 bn EUR)

AVERAGE PRICE REDUCTION: 10%

AVERAGE NUMBER OF BIDS: 2.9 pcs

CURRENT SAVINGS GROWTH VS 2015: 29%
Statistics on public procurement in the Russian Federation (contained in the UIS)

Information on the number of the registered contract authorities

- **2013**: 241,168 organizations
  - Количество зарегистрированных заказчиков на 31.12.2013

- **2014**: 249,970 organizations
  - Количество зарегистрированных заказчиков на 31.12.2014

- **2015**: 256,871 organizations
  - Количество зарегистрированных заказчиков на 31.12.2015

- **2016**: 266,873 organizations
  - Количество зарегистрированных заказчиков на 06.12.2016
Statistics on public procurements in the Russian Federation contained in the UIS

Information about q-ty of the published procurement notices

- **2013**: 6 332 477,4 млн.рублей
- **2014**: 6 022 361,4 млн.рублей
- **2015**: 6 447 656,7 млн.рублей
- **2016**: 5 686 451,3 млн.рублей

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Value</th>
<th>Description</th>
</tr>
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<tbody>
<tr>
<td>2013</td>
<td>6 332 477,4 млн.рублей</td>
<td>Общая сумма по 2 481 028 размещенным извещениям за 2013 год</td>
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<tr>
<td>2014</td>
<td>6 022 361,4 млн.рублей</td>
<td>Общая сумма по 2 781 706 размещенным извещениям за 2014 год</td>
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<tr>
<td>2015</td>
<td>6 447 656,7 млн.рублей</td>
<td>Общая сумма по 3 072 330 размещенным извещениям за 2015 год</td>
</tr>
<tr>
<td>2016</td>
<td>5 686 451,3 млн.рублей</td>
<td>Общая сумма по 2 740 094 размещенным извещениям за 2016 год</td>
</tr>
</tbody>
</table>

Σ 35 715 466,3 млн.рублей – общая сумма по 15 224 644 размещенным извещениям, начиная с 01.01.2011г.
Statistics on public procurement in the Russian Federation (contained in the UIS)

Information on the value of the contracts awarded upon the procurement proceedings

- **2013**: 5 894 741,3 млн.рублей
- **2014**: 5 506 450,8 млн.рублей
- **2015**: 5 464 450,3 млн.рублей
- **2016**: 4 408 998,3 млн.рублей

Total: 32 212 555,3 млн.рублей

Obshaya suma po 3 763 901 zakluchennym kontaktam za 2013 god
Obshaya suma po 2 789 863 zakluchennym kontaktam za 2014 god
Obshaya suma po 3 323 005 zakluchennym kontaktam za 2015 god
Obshaya suma po 2 950 797 zakluchennym kontaktam za 2016 god

- Obshaya suma po 18 113 126 zakluchennym kontaktam, nachina s 01.01.2011 god
Statistics on public procurement in the Russian Federation (contained in the UIS)

TOP-10 the most procured goods, works, services

- 48.38%
  Иное
  2 642 632,5 млн. руб.

- 20.84%
  Дороги автомобильные и железные; строительные работы по строительству автомобильных дорог и железных дорог
  1 138 170,2 млн. руб.

- 10.45%
  Здания и работы по возведению зданий
  571 074,7 млн. руб.

- 5.15%
  Препараты лекарственные и материалы, применяемые в медицинских целях
  281 485,2 млн. руб.

- 3.52%
  Строительные работы по проектированию прочих гражданских сооружений
  192 457,3 млн. руб.

- 3.12%
  Услуги по посредничеству в денежно-кредитной сфере
  170 473,1 млн. руб.

- 2.90%
  Услуги в области архитектуры, инженерно-технического проектирования и связанные технические консультативные услуги
  158 347,6 млн. руб.

- 2.82%
  Услуги по снабжению паром и кондиционированию воздуха
  154 116,8 млн. руб.

- 2.82%
  Инструменты и оборудование медицинские
  153 949,9 млн. руб.
Statistics on public procurement in the Russian Federation (contained in the UIS)

Distribution of procurements by selection criteria

- 51.41% Электронный аукцион 2 809 091,2 млн. руб.
- 17.98% Открытый конкурс 982 649,8 млн. руб.
- 7.61% Иные способы 415 869,6 млн. руб.
- 21.97% Закупка у единственного поставщика (исполнителя, подрядчика) 1 200 526,2 млн. руб.
- 1.03% Запрос котировок 56 304,2 млн. руб.
Statistics on public procurement in the Russian Federation (contained in the UIS)

Distribution of procurements by CA levels

- 44.09% Уровень субъекта РФ 2347453.34 млн. руб.
- 37.56% Федеральный уровень 1999704.67 млн. руб.
- 18.35% Муниципальный уровень 977047.67 млн. руб.
Statistics on public procurement in the Russian Federation (contained in the UIS)

Information on the procurements processed through e-procurement platforms (million rubles)

- 28.53% РГС-тендер 1 010 025,1 млн. руб.
- 35.49% ЗАО «Сбербанк-АСТ» 1 256 594,7 млн. руб.
- 25.72% АО «ЭЭТП» 910 713,4 млн. руб.
- 7.36% ЭПП ММВБ 260 619,7 млн. руб.
- 2.90% АГЗ РГ 102 600,0 млн. руб.

∑ 3 540 552,8 млн. руб.
- по всем электронным площадкам
Показатели публичных закупок в Российской Федерации (содержащиеся в ИУС)

Информация о закупках, проходящих через электронные платформы (лотов, предметов)

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- по всем электронным площадкам
Statistics on public procurement in the Russian Federation (contained in the UIS)

Information about savings achieved through the procurement procedures

Moscow

- Total number of orders (bids): 97,030
- Total amount: 810,204.3 million rubles
- Relative reduction by the results of procedures: 11.08%
- Reduction by the results of procedures: 66,845.6 million rubles
- Share of orders by subjects of the Russian Federation: 19.02%
Statistics on public procurement in the Russian Federation (contained in the UIS)

Information about savings achieved through the procurement procedures
Statistics on public procurement in the Russian Federation (contained in the UIS)

Procurement dynamics

![Graph showing procurement dynamics from 2011 to 2016]

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Procurement dynamics
Statistics on public procurement in the Russian Federation (contained in the UIS)

Procurement dynamics

[Graph showing procurement dynamics from 2011 to 2016]
Statistics on public procurement in the Russian Federation (contained in the UIS)

Procurement dynamics

The graph shows the procurement dynamics from November 28 to December 1, with a significant decrease in the number of lots from November 28 to December 2. There is a slight increase in December 3, followed by a steep decline in December 4.
Statistics on public procurement in the Russian Federation (contained in the UIS)

Procurement dynamics

Graph showing procurement dynamics from 2011 to 2016, with a peak in 2013.
Statistics on public procurement in the Russian Federation (contained in the UIS)

Procurement dynamics

![Procurement dynamics graph](image-url)
THANK YOU FOR YOUR ATTENTION!

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Berlin, December 14, 2016
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