E-procurement tools and some figures
Berlin, December 2016
Introduction for 2016

• The PP Strategy for 2016-2020 is adopted;
• The Strategy has established 5 milestones - Harmonisation of Legislation, Monitoring, Education, Legal protection and an E-procurement;
• New implementation of regulation is adopted - Rulebook on Public Procurement Procedure Monitoring and Rulebook on E-auction;
• PPA is developing few projects which should be supported by WB, GIZ and EC;
E-procurement

- More than half stage of whole process is finished;
- To publish the tender documentation on the Portal is obligation for at least 30% of procurement notices;
- In 2017 contracting authorities are obliged to publish tender documentation for at least 60%, and finally in 2018 for every procedure they are obliged to publish tender documentation on the Portal;
- All answers and questions when TD is published is done through Portal;
- In 2016, out of 18,511 notices, TD was published on the Portal in 10,232 cases – around 60%.
E-auction

• This is tool which should be integrated in e-procurement (stage after submitting all offers, and before awarding contract);
• E-auction has integrated two criterias for evaluation (less prices and the best offer)
• Criteria „the best offer“ is developed for 3 subcriterias (prices, garanty period and delivery period), but the system is opened for additional subcriterias;
• Implementation of e-auction tool has started on 1st. September and up to now it was used in 15 cases.
AUKCIJA NC

Datum i vrijeme početka: 21.09.2016 14:02

Predviđeno trajanje: 10

Status: Nije spašena

Mjesto isponke/ izvršenja: AUKCIJA NC

Trajanje ugovora ili rok izvršenja/ trajanje okviranog sporazuma: AUKCIJA NC

Glavni CPV kod: 03000100-1 - Poljoprivredni proizvodi, proizvodi stočarstva, ribarstva, šumarstva i srod.

Dodatni CPV kodovi:

- Tenderska dokumentacija na Portalu?
- e-Aukcija
- Ugovor obuhvaćen Sporazumom o javnoj nabavci (GPA)?

Status: Objavljen
E-auction

Pobjeđuje (1)  Outbid BS (0)

Zavišava: 00:09:55  Vaša trenutna cijena je: 10000,00 KM (bez PDV-a)

Cijena *

10.000,00 KM (bez PDV-a)

Steni ponudu

Pretraga pozicija

Trenutna ponuda

Trenutni ponudak:

1. 10000 KM
2. 11000 KM

Neva cijena: 10000,00 KM (bez PDV-a)

Neva pozicija: 1

Zakazane (3)

Tekuće aukcije:

2610-1-1-45/16 ()  #1

Zakazane aukcije:

2610-1-1-13/16 ()  January 18th 2016, 10:37:00
2610-1-1-24/16 ()  January 20th 2016, 12:50:00
2019-1-1-45/16 ()  September 19th 2016, 14:08:00
## E-auction

### Pobjeđuje (0)

<table>
<thead>
<tr>
<th>Završava: 00:09:50</th>
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<tbody>
<tr>
<td>2019-1-1-40/10 ()</td>
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<table>
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<tr>
<th>Cijena *</th>
<th>KM (bez PDV-a)</th>
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<td>11.000,00</td>
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<table>
<thead>
<tr>
<th>Garancija min</th>
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</table>

<table>
<thead>
<tr>
<th>Rok isporuke min</th>
<th>45</th>
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* Manje je bolje

"Cijena" mora biti u opsegu 9900 - 18989 KM (bez PDV-a)

### Outbid BS (2)

#### Trenutni broj bodova: 87,12

#### Trećini porudžbu:

<table>
<thead>
<tr>
<th>#</th>
<th>Ponuda</th>
<th>Trećini porudžbu</th>
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<tr>
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<tr>
<td>2</td>
<td>87,12</td>
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*Preferencijalne vrijednosti (-15 %)

### Zakazane (2)

#### Tekuće aukcije:

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<th>Zabrana</th>
<th>Zabrana</th>
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<td>2019-1-1-45/16 ()</td>
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#### Zakazane aukcije:

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<tr>
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<tr>
<td>2019-1-1-45/16 ()</td>
<td>2019-1-1-40/10 ()</td>
</tr>
</tbody>
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Kontakt centar za tehničku podršku
Telefon: +387 33 251 101, E-mail: ojih@javnenabavke.gov.ba
## Monitoring of the system in 2016

<table>
<thead>
<tr>
<th>Type of procedure</th>
<th>Ukupna vrijednost (KM bez PDV-a)</th>
<th>Percentage by type of procedure</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Goods</td>
<td>Services</td>
</tr>
<tr>
<td>Open procedure</td>
<td>532.540.074,25</td>
<td>696.807.499,24</td>
</tr>
<tr>
<td>Restricted procedure</td>
<td>2.013.461,34</td>
<td>966.900,00</td>
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<tr>
<td>Negotiated Procedure with Publication of Notice</td>
<td>3.941.043,79</td>
<td>26.807.751,70</td>
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<tr>
<td>Negotiated Procedure without Publication of Notice</td>
<td>36.897.697,67</td>
<td>64.700.564,99</td>
</tr>
<tr>
<td>Direct Agreement</td>
<td>40.224.936,11</td>
<td>40.180.550,30</td>
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<tr>
<td>Competitive request</td>
<td>72.125.564,98</td>
<td>31.394.191,45</td>
</tr>
<tr>
<td>Value per procurement subject</td>
<td>687.742.778,14</td>
<td>860.857.457,68</td>
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</table>
Monitoring in 2016 (01.01-31.10 2016)

- Total number of all procurement notices is 18,511;
- Total number of negotiated procedure without publication is 1,258;
- International notice procurement is 373;
- Number of canceled procedure is 1,768;
- Number of PRB decisions which are published in Portal is 101 – only from main office in Sarajevo;
- Branch offices of PRB in Banja Luka and Mostar did not published decisions on the Portal;
Monitoring in 2016

• New Rulebook on the monitoring was adopted, which envisages the following sources of monitoring:
  - All types of notification,
  - Reports about public procurement procedure,
  - Procurement plans,
  - The basic elements of contracts and contract amendments,
  - At the request of interested parties (CA, tenderers, police authorities, courts and others.)
  - Reports by competent Audit Offices, which relates to public procurement.
Criteria for the monitoring

- the estimated value of procurement,
- severity of irregularities,
- indirect significance.

PPA shall submit an Annual Monitoring Report to the Council of Ministers not later than 30th June of the current year for the previous year.

In 2015 more than 6,000 sources monitoring examined
Further activities in 2017

• Preparing amendments on the Law;
• Involved NGO sector to comment draft of the amendments;
• Primarily propose some „technical amendments“ and amendments for further harmonisation with Directives 2014;
• Finalized programing phase for e-offers, e-evaluation and e-contract with support of GIZ;
• Project establishing Central Purchasing Body on the cantonal levels, with WB support;
• Preparing Model of the STD and Instruction for using model;
CONCLUDED CONTRACTS ENTRY BY QUARTER

- I quarter: 16,017 (01.01.-31.03.)
- II quarter: 23,648 (01.04.-30.06.)
- III quarter: 23,330 (01.07.-30.09.)
- IV quarter: 32,470 (01.10.-31.12.)
## Statistics

<table>
<thead>
<tr>
<th>Type of procedure</th>
<th>Open procedure</th>
<th>Restricted procedure</th>
<th>Negotiated procedure with publication of notice</th>
<th>Negotiated procedure without publication of notice</th>
<th>Competitive dialog</th>
<th>Competitive request for quotations</th>
<th>Direct agreement</th>
<th>Total</th>
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<tbody>
<tr>
<td>Contract awarded</td>
<td>3.822</td>
<td>5</td>
<td>12</td>
<td>881</td>
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<td>8.691</td>
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<td>3.925</td>
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<td>39</td>
<td>0</td>
<td>2371</td>
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<td>0</td>
<td>0</td>
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<td>0</td>
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<tr>
<td>Total</td>
<td>7.747</td>
<td>5</td>
<td>24</td>
<td>920</td>
<td>0</td>
<td>11.06</td>
<td>82.054</td>
<td>105.412</td>
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</table>
Thank you for your attention !!!

Public Procurement Agency