BACKGROUND

The International Finance Corporation (IFC), the private sector development arm of the World Bank Group, is a global investor and advisor committed to promoting projects in its developing member countries that are economically beneficial, financially and commercially sound, and environmentally and socially sustainable. IFC finances private sector investments, mobilizes capital in the international financial markets, and provides advisory services to governments and businesses in the developing world. IFC’s highly qualified and motivated professionals come from around the world, bringing a wide variety of experiences.

The Treasury Client Solutions Department provides IFC’s clients with innovative forms of local currency financing with a focus on the development of domestic debt markets to help increase the capacity for long-term local currency investment. The group has global responsibility for derivative transactions (cross currency swaps, interest rate swaps, currency forwards, and Eurodollar futures), structured products (securitizations, covered bonds, credit guarantees, risk participations, structured debt funds and similar structures), and debt capital markets including IFC’s own local currency bond issuances.

IFC is conducting a search for an Associate Financial Officer/Financial Officer to join the Treasury Client Solutions Department in Washington DC.

DUTIES AND RESPONSIBILITIES

- Develop, structure, and execute transactions to provide local currency financing solutions to IFC’s clients through debt capital markets, structured products and local currency derivatives.
- Build and maintain relationships with key stakeholders, including international investment banks, local banks, capital market firms, investors, and regulators, at a senior level;
- Participate actively in the implementation and operation of the Local Currency Facility of the new IDA Private Sector Window.
- Market treasury products to clients, regulatory agencies, and banks;
- Conduct market intelligence of local and international debt capital markets
• Manage the preparation and execution of IFC’s local currency bond issuances and associated approval process;
• Design, maintain and improve financial models to structure, evaluate and price innovative transactions;
• Provide training and knowledge management services to internal and external clients

**Note:**
The selected candidate will not be assigned to programs involving his/her own government such as donor coordination and trust fund management.

**SELECTION CRITERIA**

• At least a Master’s degree in Finance or Financial Engineering or an equivalent combination of education and experience;
• At least 5 years finance experience emphasizing local currency issues and financial sector development
• Sound business judgment and strong negotiation skills, and good track record in transaction execution in an investment environment;
• Experience in emerging markets and/or familiarity with IFC’s investment process would be a plus;
• Strong analytical and problem solving capability;
• Excellent conceptual understanding of fixed income instruments and ideally derivatives and standard information platforms such as Bloomberg or Reuters;
• Good financial modeling skills and advanced knowledge of Excel and other statistical software packages is desirable;
• Proven ability to multi-task and work towards tight deadlines;
• Ability to travel frequently;
• Attention to detail, resourcefulness, and strong oral and written communication skills;
• Highly motivated, results-oriented self-starter with proven capacity for teamwork;
• Fluency in English is a must. Additional language skills would be a plus.

IFC offers rewarding careers in a challenging environment that allows for professional and personal growth with:

• An exciting opportunity to work in key areas of strategic priority within IFC;
• Exposure to a wide variety of transaction structures, asset classes, sectors and markets;
• Client focus with potential to participate in due diligence missions and negotiations;
• Work in a truly multicultural environment within IFC;
• Join in IFC’s mission to promote sustainable private sector investment in developing countries, creating opportunity and improve people’s lives;
• Facilitate first-time transactions in emerging markets.