WBG Finances App

Understanding how to use the Finances app to find contracting opportunities

July 2018
This section explains the common abbreviations and defined terms that are used in this guidance. Defined terms are written using capital letters.

<table>
<thead>
<tr>
<th>Abbreviation / term</th>
<th>Full terminology / definition</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bank</td>
<td>IBRD and/or IDA (whether acting on its own account or in its capacity as administrator of trust funds provided by other donors).</td>
</tr>
<tr>
<td>Borrower/ Beneficiary</td>
<td>A recipient of investment project financing (IPF) and any other entity involved in the implementation of a project financed by IPF.</td>
</tr>
<tr>
<td>Consulting Services</td>
<td>Covers a range of services that are of an advisory or professional nature and are provided by Consultants. These Services typically involve providing expert or strategic advice e.g. management consultants, policy consultants or communications consultants. Advisory and project related Consulting Services include, for example: feasibility studies, project management, engineering services, finance and accounting services, training and development.</td>
</tr>
<tr>
<td>Contract</td>
<td>Except when used with defined terms such as Contract Manager and Contract Management Plan, the term “Contract” is throughout this guidance written as “contract.” Given the multiplicity of times that this term appears in this guidance, this approach improves readability.</td>
</tr>
<tr>
<td>Donor</td>
<td>The country donating money to the Bank</td>
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<tr>
<td>Goods</td>
<td>A category of Procurement that includes: commodities, raw material, machinery, equipment, vehicles, Plant, and related services such as transportation, insurance, installation, commissioning, training, and initial maintenance.</td>
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<tr>
<td>IBRD</td>
<td>International Bank for Reconstruction and Development.</td>
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<td>IDA</td>
<td>International Development Association.</td>
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<tr>
<td>IFC</td>
<td>International Finance Corporation; the private sector arm of the World Bank Group.</td>
</tr>
<tr>
<td>Non-consulting Services</td>
<td>Services which are not Consulting Services. Non-consulting Services are normally bid and contracted on the basis of performance of measurable outputs, and for which performance standards can be clearly identified and consistently applied.</td>
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<tr>
<td>Abbreviation / term</td>
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<td></td>
<td>Examples include: drilling, aerial photography, satellite imagery, mapping, and similar operations.</td>
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<tr>
<td>Investment Project Financing (IPF)</td>
<td>The Bank’s financing of investment projects that aims to promote poverty reduction and sustainable development. IPF supports projects with defined development objectives, activities, and results, and disburses the proceeds of Bank financing against specific eligible expenditures.</td>
</tr>
<tr>
<td>Prior Review</td>
<td>The process of the Bank reviewing the Borrowers Bidding Documents and procurement activities that are of high value and/or high risk to determine whether the procurement is carried out in accordance with the requirements of the legal agreement, before the award of the contract.</td>
</tr>
<tr>
<td>Project ID</td>
<td>The Bank project is referenced by a project ID (Pxxxxxxx). More than one loan, credit, or grant may be associated with one project ID.</td>
</tr>
<tr>
<td>Sectors</td>
<td>All Bank projects are classified by one to five sector(s). Sectors are a high-level grouping of economic activities based on the types of goods or services produced. The UN classification of economic sectors was issued as point of reference.</td>
</tr>
<tr>
<td>Supplier</td>
<td>Supplier is defined by the country in which the Firm/Individual is registered as a legal business entity.</td>
</tr>
<tr>
<td>World Bank Group</td>
<td>Represents IBRD, IDA, IFC, MIGA, ICSID</td>
</tr>
<tr>
<td>Works</td>
<td>A category of Procurement that refers to construction, repair, rehabilitation, demolition, restoration, maintenance of civil work structures, and related services such as transportation, insurance, installation, commissioning, and training.</td>
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Section I. Introduction

Purpose

This Finances App guidance offers an overview of the World Bank Group’s (WBG) Financed Project and Procurement Mobile Application. This guidance explains the key concepts found in the application and outlines the full use and functionality of the mobile application. It will serve as guidance to business community on how to have access to procurement opportunities and contract awards, and will provide essential information and links on where to obtain additional information.

Transparency and accountability are essential to the development process at the World Bank Group and central to achieving the Bank’s mission to end extreme poverty and promote shared prosperity.

The Bank is constantly striving for new and innovative ways to improve the outcome of Bank operations through procurement. The Finance Mobile Application has been developed to provide all stakeholders with easy access to Open Project and Procurement Data.

Data Source

The dataset for this application provides information on prior reviewed contracts funded by the Bank and awarded under Investment Project Financing (IPF) and related Trust Funds from Fiscal Year 2004 to date. The dataset is updated monthly.

The dataset does not include contract data on discontinued sector mapping.
Section II. Usability

Version

As of publication of this guidance note, the public version of the application is 3.0, and it is available for the iPhone, iPad, and for most Android devices. In order to diversify its usage, the app is available in 8 languages (English, Arabic, Chinese, French, Spanish, Portuguese, and Russian).

Getting Started

Once the application is installed, it does not require any registration or sign in to begin use. The screenshots captured in this guidance is mostly from the iPad device but the menu options and icon descriptions applies to all devices.

Upon launching the application, the initial display is the ‘Latest Updates’ screen (currently under development) which shows options for an overview of projects under financing as well as a procurement overview of contract data and recent tender notices, available for exploration and analysis.

From this display, the user has several options to begin exploring further into projects, contract data, and present tender notices.

Main Display

An explanation of the Manu displayed icons based on their numbering is included below.

![Figure I – Initial display once application is opened on iPad](image)
1. The 'Search' bar allows the user to access specific information by typing either country or project number, and to filter through by type of project or by sector. The screenshot below shows an example of a search based on country ‘China’.

*Figure II – Search by Country “China” screen shot*

*Figure III – Screen shot for search by ‘all types’ of activities*
2. The 'Latest Update' menu is currently under development. With this option one will be able to refresh displayed data when selected.
3. The **button** can be accessed to obtain quarterly financial statements on specific WBG members (IBRD, IDA, IFC or MIGA). Definitions of members are included above (page iii) of this guidance.

![Summary Financial Info]

![Condensed Balance Sheets]

**Figure VI – screen shot on Summary Financial statement for IBRD**

4. The **refresh** button allows the user to update all data on the screen as of the current date and time.

5. The **star** button allows users to earmark items which they wish to follow. For example, when a contract award is open and the star button is selected, the user will be able to receive all updates related to that contract.
6. The Menu icon reveals a list of countries represented by their flag, allowing the user to quickly access information specific to that country.

7. This ‘legend bar’ relates to the color code used around each country flag; On the map, countries are represented by their flag and this is circled. The circle is color coded and each color represents the relationship each country has with the WBG.
8. The user can access the ‘Settings’ icon to find information related to the app and its usage, as well as provide feedback or share and rate the app.

**Project Information (Active, Closed, Pipeline)**

To access project information, the user can either click on a ‘country’ or click on the ‘search bar’ and enter the country for which this project is related to. If the user is more interested in finding a list of projects from a specific sector, that can easily be filtered by using the two drop down arrows as shown on the screen shot below.

Another option is to do a wildcard search from the main menu;

- typing the exact name or project number will highlight the specific project
- typing the sector name, example, “Waste water...” will show all projects under this sector
Contract Information (Active and closed)

Contract information related to specific countries is obtained by accessing the procurement tab on the menu list by clicking on that country flag, then clicking on ‘procurement’ and then selecting ‘contracts’. A list of all contracts will be shown and the user can click on each contract to find out more information on it. The screenshot below indicates ‘China’ as the country of interest.
Figure XIII – Screen shot indicating procurement selection

Figure XIV – Screen shot displaying contract awards in China
Procurement Notices

Users can obtain the list of procurement notices for each country or sector by following the same process above, but instead of selecting ‘contracts’ as in figure XIV, users will have to select ‘Procurement Notices’ as shown below;
Guidance – WBG Finance App

**Figure XVI** – Screen shot displaying 'Procurement Notices' selection.

**Figure XVII** – Screen pop-up displaying a selected 'Procurement Notice'.

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Annex I. Frequently Asked Questions

Is this mobile application available for Android devices?

Yes

Which languages are available for this mobile application?

The app is available in 8 languages (English, Arabic, Chinese, French, Spanish, Portuguese, and Russian).

Can I download or export the data found in the mobile application?

No, but you can share with other users

Where can I find more information about a project that is associated with a tender notice and/or contract?

There are multiple ways to access this additional information.

In the mobile application, when viewing detailed information about a tender notice or contract, a user can click on the Project ID and it opens the World Bank Group Finances mobile application to provide further information on the project.

Through a web browser, the user can access the website http://projects.worldbank.org/ and enter the corresponding Project ID into the search field to display further information on the project.

Are there any limitations to the available data?

A potential limitation involves supplier country of origin. The World Bank determines the country of origin of a supplier (company or individual) based on the country in which the supplier is registered as a legal business entity. If a contract is awarded to a subsidiary which is registered in a country (Country A) and the parent company is registered in a different country (Country B), then the data reflects the country of origin as that registered by the subsidiary (Country A).

Why are certain suppliers labeled as ‘Individual’?

The term ‘individual’ is used to replace the name of an awarded supplier of any consultant contract in which the awarded supplier is an individual, self-employed person. This practice is in place to protect individual privacy.

Why does Contract data only include Prior Reviewed contract information?

The World Bank provides information on Prior Reviewed contracts, as it centrally manages this data. Other contracts that are not Prior Reviewed (because they do not pass thresholds based on contract value or risk) are monitored by regional offices and that data is not centrally collected. Information on these contracts can be requested on an individual basis by contacting local World Bank Offices, contact information can be found at https://www.worldbank.org/en/about/contacts
How do I register to bid?

There is no requirement for one to register before submitting a bid or proposal.

What is a procurement notice?

Borrowers inform bidders of upcoming procurement/contract opportunities by publishing the procurement notice which may be in the form of an invitation for bids or a request for expression of interest (REOI).

Borrowers also publish notices of contract awards to inform participants in a procurement process and the public which bidder was successful and was selected for the award of contract.

If I can’t find what I need, who do I contact?

Call: 202-473-1000 or reach out to any of the below procurement staff members:

Enzo De Laurentiis
Chief Procurement Officer - Leads and manages the procurement specialists in OPCS. Sets and manages the Bank’s Procurement Framework, accredits Procurement Specialists to operate, and chairs the Operations Procurement Review Committee.
Enlurentiis@worldbank.org

Diomedes Berroa
Lead Specialist - Procurement Integrity and internal processes.
Dberroa@worldbank.org

Christopher Mark Browne
Lead Specialist - Industry engagement, business outreach, and technical guidance.
Cbrowne1@worldbank.org

Tesfaalem Gebreysesus
Lead Specialist - Standard procurement documents & regulations.
Tiyesus@worldbank.org
Vinay Sharma
Director - Leads and manages the Practice Managers and procurement specialists that work under the Governance Global Practice.

vsharma11@worldbank.org

Elmas Arisoy
Practice Manager - South Asia Region (e.g. India, Pakistan, Bhutan, Sri Lanka, Maldives).

earisoy@worldbank.org

Kofi Awanyo
Practice Manager - East Asia Pacific (Mainland e.g. China, Vietnam, Mongolia, Thailand etc.). Note: Practice Manager based in Bangkok.

Kawanyo@worldbank.org

Felipe Goya
Practice Manager - West Africa (e.g. Cameroon, Togo, Niger, Democratic Republic of Congo). Note: International Procurements usually undertaken in French.

fgoya@worldbank.org

V. S. Krishnakumar
Practice Manager - Europe and Central Asia (e.g. Poland, Kazakhstan, Turkey, Kyrgyz Republic)

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Snezana B. Mitrovic
Practice Manager & Global Lead - East Asia Pacific (Islands e.g. Samoa, Indonesia, Papua New Guinea etc.). Also the Global Lead for the Global Solutions Group for Building Procurement Systems team.

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Practice Manager - East and Southern Africa (e.g. Uganda, Kenya, South Africa)
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Yolanda Tayler
Practice Manager - Middle East and North Africa (e.g. Morocco, Egypt, Iraq, Yemen). Note: International Procurements usually undertaken in French or English.
Ytayler@worldbank.org

Joao Nuno Vian Lanceiro da Veiga Malta
Practice Manager - Latin America and Caribbean (e.g. Argentina, Mexico, Brazil, Colombia, Haiti). Note: International Procurements usually undertaken in Spanish or English.
Jveigamalta@worldbank.org
For additional information about the World Bank Procurement Framework, including Standard Procurement Documents (SPDs), Guidance, briefing, training and e-learning materials see www.worldbank.org/procurement